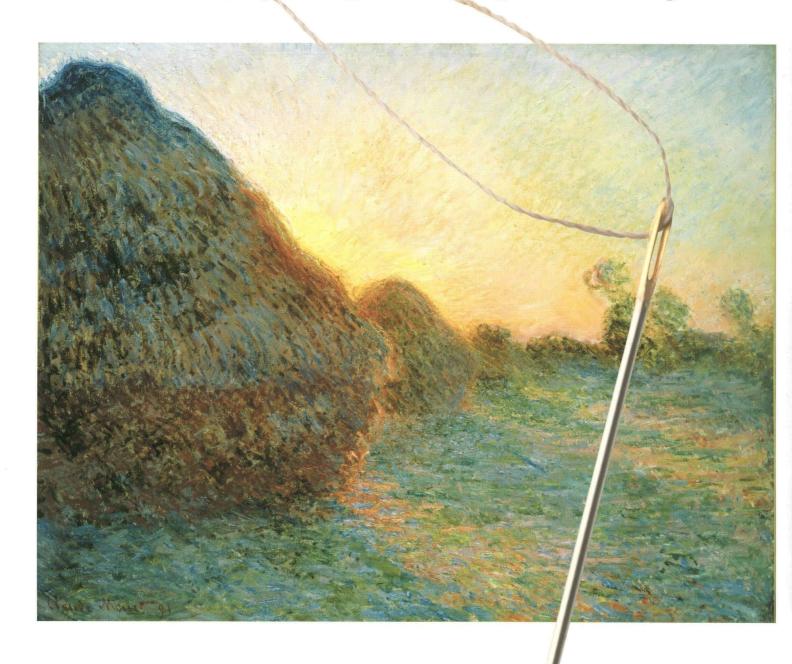
We're very good at finding things, especially money.





Most of the companies we've worked for didn't know what they were missing.

Suppose you could get additional revenues for your company without any effort? Many companies have discovered they can. Surprisingly, these revenues are monies they already have — hiding in the same place: the accounts payable department.

If you have hidden A/P assets, we can find them. We're The Profit Source. Every year we perform post payment reviews on billions of dollars in transactions. And in the process we discover huge profit recovery opportunities for our clients.

Money is particularly good at playing hide-and-seek.

At The Profit Source, we know all the errors that can occur in accounts payable transactions and exactly where to look for them. Errors can occur in advertising, allowances, and buy-ins. In cash discounts, duplicate payments, and early buys. In freight, overpayments, and price protection. In pricing variances, returned goods, and routing errors. In sales tax, statement errors, and volume rebates. So, we look everywhere and we look hard. Unique, subtle transaction errors often slip through undetected. No one is necessarily at fault. It's just the nature of large sums of money and countless details coming together in numerous transactions.

As a secondary audit firm, we've always found more money.

At The Profit Source, we take a more thorough, hands-on approach to post payment reviews than most firms. Plus, we're literate in all media. Persistence and knowledge make an effective combination.

We begin by establishing working relationships with key people in your organization and acquiring the pertinent data the review process requires. Then, with an audit plan, we go to work, identifying and documenting disbursement errors, submitting approved claims, and

handling vendor correspondence. Throughout the review, you receive weekly progress reports.

If you've already had a primary audit, having us perform a secondary review validates its quality. Our secondary reviews have always led to the discovery of more money. As a result, many companies subsequently choose a simpler, one-step audit process. They hire us from the start.

Recovering money, however, isn't the only reason first-time clients become repeat customers. They also appreciate how our auditors work without disturbing their business, or their important supplier

You'll know where each error occurred and how to avoid it next time.

relationships.

At The Profit Source, we're consultants, not just auditors. We provide your audit results in a customized management report that includes an in-depth analysis of our findings, including proven ways to reduce future losses. Of course, the report is strictly confidential. References and repeat business are how we grow.

We do the work. You receive the benefits.

The Profit Source offers you years of experience in performing successful A/P audits in a wide variety of industries. We work on a contingency fee basis.

And if our philosophy of doing business could be summed up in one word, it would be service.

The benefits of having us perform an audit for you are all in your favor. Talk to us, or visit us online at **www.theprofitsource.com** to learn more.

No matter how good money is at hiding, we're better at finding it.

What can we find for you?

Transaction areas we routinely review:

- Advertising
- Allowances
- Buy-ins
- Cash discounts
- Duplicate payments
- Early buys
- Freight
- Overpayments
- Price Protection
- Pricing variances
- Returned goods
- Routing errors
- Sales tax
- Statement errors
- Volume rebates

Our experience spans a variety of industries:

- Catalog
- Distribution
- Grocery
- Home Improvement
- Manufacturing
- Medical
- Retail
- Service
- Wholesale

Results are what count. The Profit Source delivers them.

One of the oftentimes overlooked benefits of an accounts payable review is the peace of mind that comes with the validation of your current controls. Combine that with the recovery of lost profits and a customized management report to maximize future results and you have every reason to call us — and nothing to lose.



For sales questions, please email:

mdrayer@theprofitsource.com or call toll free: 888-750-1937 ext 222



The Profit Source, LLC®

Accounts Payable Review Service P.O. Box 6105 Glen Allen, Virginia 23058 1-888-750-1937 Toll Free www.theprofitsource.com